INDIAN RAILWAYS-THE OPPORTUNITY

Indian Railways, the 3rd largest rail network in the world, operates 12,000 trains to carry over 23 million passengers per day connecting about 8000 stations spread across India. It runs 7000 freight trains per day carrying about 3 million tonnes of freight every day.

More than 8 billion passengers and more than 1100 million tonnes of freight rides on this network of 66,000 route kms every year. The Indian Railways offers an opportunity for:

- Suburban corridor projects through PPP
- High speed train projects
- Dedicated freight lines – Port/Mining lines
- Rolling stock including train sets and locomotives/coaches manufacturing and maintenance
- Railway Electrification – Manufacturing including power transmission
- Signaling systems – Manufacturing and installation of signaling solutions
- Improvement of terminals and managing freight terminals
- Development of passenger terminals

THE INDIAN RAILWAYS AND CII

CII has a close working relationship with the Ministry of Railways, through its Rail Transport Equipment Division (RTED)

- IREE is the largest event in Asia for the Rail Transportation sector
- RTED in association with Indian Railways organizes major conferences for the Railway Sector regularly
- RTED represents the Railway Industry in India and makes submissions and recommendations to the Ministry of Railways for its Annual Budget and other policy initiatives

IREE - The Exhibition and Conference are organized by the Confederation of Indian Industry (CII) in association with the the Ministry of Railways, Government of India. The first show was held way back in 1990 in Kolkata followed by the next edition in 1994 again in Kolkata. From 1997 onwards the show has been moved to Delhi enabling smooth participation of overseas industry and central government. IREE went biennial since 2003 and is the only International show in India for the Railway sector with active participation and close association of Indian Railways both at the Exhibition and Conference. IREE has expanded phenomenally both in terms of quantity and quality of its participants - exhibitors as well as visitors.
The 12th edition of IREE – Asia’s largest event for the Rail Transportation Sector – is scheduled from 11 – 13 October 2017 at India’s premier Exhibition venue, Pragati Maidan, New Delhi, India.

IREE 2017 will provide an opportunity to be part of the current initiatives of the largest ever modernisation and expansion plans of Indian Railways. While the exhibition will provide a platform for showcasing the latest technological advancements, new products and innovations directly to the large number of decision makers from Indian Railways to be present at IREE 2017. The concurrent conference, International Rail Conference (IRC), will open up new avenues for learning about the modern technologies and possibilities for the Indian Rail Transportation Sector through networking sessions.

IREE 2017 will bring exhibitors and delegates from across the globe with a focus on continuous modernisation and expansion of Indian Railways.

CONCURRENT EVENTS

UMTE 2017 - The third edition of the Urban Mass Transit Expo (UMTE 2015) – an Exhibition and Conference focusing on Metro + Light Rail - to be held concurrently with IREE 2017, bringing the Railways and Metro sectors under one roof – making it more convenient for the stakeholders to explore new products, technologies and services available for both sectors. The conference will provide a one of its kind platform for all stakeholders in this segment to take advantage of the business opportunities in this fast growing segment in India.

Rail Conference

The International Rail Conference (IRC), a full day conference, to be held concurrently with IREE 2017 will bring experts from India and overseas to share their vision for a sustainable, modern and safe Rail Transportation System for India. IRC will be attended by over 300 delegates from India and overseas.
**EXHIBITOR PROFILE:**
- Analysis / Consulting / Development / Planning
- AC Systems
- Basic Metals
- Brakes and Batteries
- Bridge & Tunnel Equipment
- Civil Construction
- Compressors / Compressed Air Technology
- Computer Hardware and Software
- Cranes & Hoists
- Electrical, Electrification
- Energy, Energy Conservation
- Finishing / Information/Air Conditioning / Security
- Freight Cars, Freight Traffic Logistics
- Industrial Engineering
- Infrastructure / Railway Construction
- Interiors
- Loco Shed & Workshop Equipment
- Locomotives & Rolling Stock – Public & Freight Cars
- Machine Tools & Mfg. Systems
- Maintenance, Cleaning, Service Equipment
- Mass Rapid Transport Systems
- Material Handling Equipment
- Materials – Insulating, Sealing, Rubber, Adhesives, Plastics
- Coating, Lubricants etc.
- Overhead Line Equipment
- Passenger Information Systems
- Railway Track Machinery, Equipment and Tools
- Safety and Control Engineering
- Services Signaling, Telecommunications and Train Control Systems
- Station Design & Architecture
- Station Equipment & Passenger Information System
- Subassemblies and Components
- Tourism
- Track Laying and Maintenance Equipment
- Traffic Management
- Travel Catering
- Vehicle Components and Systems

**VISITOR PROFILE:**
- Heads and Technical Personnel from
  - BWEL
  - Chitranjan Locomotive Works (CLW)
  - COFMOW
  - CONCOR
  - CORE
  - CRIS
  - Dedicated Freight Corridor Corporation of India Ltd
  - Diesel Locomotive Modernization Works (DLMW)
  - DLW
  - Integral Coach Factory
  - IRCON
  - IRCTC
  - IRFC
  - Konkan Railway Corporation Ltd
  - Kutch Railway Company Limited
  - Mumbai Railway Vikas Corporation
  - Rail Coach Factories
  - Rail Tel
  - Rail Vikas nigam Ltd
  - Rail Wheel Factories
  - RITES
  - Various Railways Workshops
- Communication Experts
- Councils/Apex Bodies
- Engineering Directors
- Freight Forwarders
- Freight Transporters
- General Managers of Railway Units
- Infrastructure Developers
- Investors & Funding Agencies
- Logistics Companies
- Maintenance Directors
- Manufacturers of Railway Vehicle for Passengers
- Ministerial Delegations
- Operation Directors
- Overseas Delegation
- Rail Project Managers
- Railway Security Officials

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**IREE 2017 SPACE RENTALS**

<table>
<thead>
<tr>
<th>Space Type</th>
<th>Domestic Members (INR per sqm)</th>
<th>Domestic Non-Members (INR per sqm)</th>
<th>Overseas Exhibitors (USD per sqm)</th>
<th>Electricity (INR / USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Indoor Raw Space (Minimum 36 sqm)</td>
<td>10000.00</td>
<td>10500.00</td>
<td>280</td>
<td>4000 / 90 per KW</td>
</tr>
<tr>
<td>Indoor Built Up Space (Minimum 12 sqm)</td>
<td>11000.00</td>
<td>11500.00</td>
<td>310</td>
<td>400 / 10 per sqm** (Mandatory)</td>
</tr>
<tr>
<td>Outdoor Raw Space (Minimum 36 sqm)</td>
<td>6000.00</td>
<td>6500.00</td>
<td>210</td>
<td>4000 / 90 per KW</td>
</tr>
<tr>
<td>SSI Built Up (Minimum 12 sqm) (only domestic exhibitors)</td>
<td>10000.00</td>
<td>10500.00</td>
<td>NA</td>
<td>INR 400 per sq. mtr</td>
</tr>
</tbody>
</table>

* Taxes will be extra as applicable
** Mandatory Electricity Charges. For extra electricity and demonstration purpose, INR 4000 / USD 90 will be charged extra
IREE 2015 Highlights

- Organised by the Confederation of Indian Industry (CII), in association with Ministry of Railways, Government of India, from 14th to 16th October 2015 at Pragati Maidan, New Delhi,
- Inaugurated by Shri Suresh Prabhu, Union Minister of Railways, govt. of India
- 11,000 visitors attended the event over three days
- Covering over 20000 sqmtrs of space, spread across 8 halls - attracted participation of around 400 companies from 20 countries, making it an ideal sourcing platform for the Indian Railways and major manufacturers
- Partner Country Concept - Japan participated as the first Partner Country at IREE 2015
- Covering an area of over 2000 sqmtrs, in an exclusive hall, Japan brought key players including Japan Rail, Japan Overseas Rolling Stocks Association, Mitsubishi, Kawasaki, Hitachi, Toshiba, Nippon, etc. supported by the Ministry of Land, Infrastructure & Transport (MLIT) and the Ministry of Economy, Trade & Industry (METI), Government of Japan
- The Partner Country participation also brought a large Japanese delegation of over 50 senior people from the Government and Industry, led by the State Minister of MLIT. The delegation had successful bilateral discussions for future business linkages between the two countries in the Rail Transportation Sector
- “Make In India Pavilion” - another new feature at IREE 2015 was the special showcase of “Make In India” Pavilion organized by the Ministry of Commerce, Government of India, showcasing the potential and opportunities for investments and manufacturing in India
For further details or space booking kindly contact:
Rajesh Wadhwa, Neelam Bhagat

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